

Pacific Northwest District of Kiwanis International
Profit & Loss Budget vs. Actual
October 2016 through July 2017

	Oct '16 - Jul 17	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
30100 - Fundraising	148.00	5,000.00	-4,852.00	3.0%
30150 - KCCP - Fundraising Pins	842.00	1,000.00	-158.00	84.2%
30200 - Interest Earned	3,519.96	5,000.00	-1,480.04	70.4%
30300 - Miscellaneous Revenue	254.95			
30500 - Sales Revenue	978.52	3,500.00	-2,521.48	28.0%
30700 - Key Club				
30701 - Key Club - Operating Income	86,968.42	93,423.00	-6,454.58	93.1%
30702 - Key Club - DCON Income	571,630.45	626,313.00	-54,682.55	91.3%
30703 - Key Club - ICON Income	33,374.00			
30704 - Key Club - Donation Income	50,522.78			
Total 30700 - Key Club	742,495.65	719,736.00	22,759.65	103.2%
30800 - Circle K				
30801 - Circle K - Operating Income	3,411.00	8,000.00	-4,589.00	42.6%
30802 - Circle K - Events Income	22,464.14	30,000.00	-7,535.86	74.9%
30803 - Circle K - ICON Income	6,371.66			
Total 30800 - Circle K	32,246.80	38,000.00	-5,753.20	84.9%
30900 - District Convention				
30901 - DCON - Member Registration	42,978.47			
30903 - DCON - Guest Registration	135.00			
30905 - DCON - Guest Meal	339.00			
30906 - DCON - Honors Reception	258.64			
30907 - DCON - Corp Sponsor/Donations	5,000.00			
30909 - DCON - Kiwanis Outreach Receipts	1,090.58			
30910 - DCON - Dist Club Assessment	14,434.00			
30911 - DCON - Team Meal Registr	2,165.89			
30912 - DCON - Kickoff Lucheon	1,543.29			
30914 - DCON - Misc	1,217.88			
30900 - District Convention - Other	0.00	111,430.00	-111,430.00	0.0%
Total 30900 - District Convention	69,162.75	111,430.00	-42,267.25	62.1%
31000 - Program Income				
31001 - Membership Dues	286,210.97	300,000.00	-13,789.03	95.4%
31002 - Builder Subscriptions	28,484.00	29,000.00	-516.00	98.2%
31003 - New Member Interim Dues	18,768.15	14,000.00	4,768.15	134.1%
31004 - New Club Building - KI Rebate	2,444.07			
Total 31000 - Program Income	335,907.19	343,000.00	-7,092.81	97.9%
35000 - Building - Income				
35100 - Building - Interest	5.34			
35200 - Building Rental Received	55,733.51	0.00	55,733.51	100.0%
35300 - Building Brick Campaign	2,029.60			

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35000 · Building - Income - Other	0.00	64,528.52	-64,528.52	0.0%
Total 35000 · Building - Income	57,768.45	64,528.52	-6,760.07	89.5%
37000 · Conferences & Training				
30400 · Club Leadership Education	579.58	4,000.00	-3,420.42	14.5%
30600 · Winter Board	10,113.86	9,000.00	1,113.86	112.4%
37500 · Lt Governor Training	7,504.28	7,000.00	504.28	107.2%
Total 37000 · Conferences & Training	18,197.72	20,000.00	-1,802.28	91.0%
Total Income	1,261,521.99	1,311,194.52	-49,672.53	96.2%
Cost of Goods Sold				
45000 · Cost of Goods Sold	149.50	1,500.00	-1,350.50	10.0%
Total COGS	149.50	1,500.00	-1,350.50	10.0%
Gross Profit	1,261,372.49	1,309,694.52	-48,322.03	96.3%
Expense				
50000 · Building Expenses				
50100 · Building - Interest Paid	6,277.74	31,819.68	-25,541.94	19.7%
50200 · Building - Internet	764.10	1,038.00	-273.90	73.6%
50300 · Building - Committee Telephone	0.00	100.00	-100.00	0.0%
50400 · Building - Insurance	2,856.00	3,600.00	-744.00	79.3%
50500 · Building - Natural Gas	975.22	1,320.00	-344.78	73.9%
50600 · Building - Electricity	3,985.81	5,925.00	-1,939.19	67.3%
50700 · Building - Alarm Monitoring	378.40	320.00	58.40	118.3%
50800 · Building - Sewer	1,084.40	1,200.00	-115.60	90.4%
50900 · Building - Handyman Stipend	2,250.00	3,000.00	-750.00	75.0%
51000 · Building - Maint & Repairs	1,251.56	5,300.00	-4,048.44	23.6%
51100 · Building - Janitorial Service	2,100.00	2,640.00	-540.00	79.5%
51200 · Building - Janitorial Supplies	212.91	600.00	-387.09	35.5%
51300 · Building - Water Service	201.83	300.00	-98.17	67.3%
51400 · Building - Licenses & Permits	0.00	150.00	-150.00	0.0%
51500 · Building - Garbage & Recycle	451.36	516.00	-64.64	87.5%
51700 · Building - Office Supply	0.00	100.00	-100.00	0.0%
51800 · Building - Bank Fees/Charges	84.00	180.00	-96.00	46.7%
51900 · Building - Landscape Maint	2,414.67	3,000.00	-585.33	80.5%
52100 · Building - Property Taxes	14.70	100.00	-85.30	14.7%
52200 · Bricks	236.00			
52300 · Plaques - Capital Campaign	296.00			
50000 · Building Expenses - Other	0.00			
Total 50000 · Building Expenses	25,833.70	61,208.68	-35,374.98	42.2%
60300 · Awards and Recognition	467.93	2,000.00	-1,532.07	23.4%
66000 · Payroll - Salaries				
40300 · Social Security/Medicar	537.60	11,625.00	-11,087.40	4.6%

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40400 · Medical Insurance	17,857.10	12,393.00	5,464.10	144.1%
40500 · Workers' Compensation	23.99	560.00	-526.01	4.4%
40600 · Employment Security	3,372.27	1,500.00	1,872.27	224.8%
40700 · Tri-Met Transit Tax	707.63	775.00	-67.37	91.3%
40800 · Employer Taxes	8,155.34			
41300 · Staff Pension Funds	6,274.45	6,375.00	-100.55	98.4%
66000 · Payroll - Salaries - Other	105,981.21	128,400.00	-22,418.79	82.5%
Total 66000 · Payroll - Salaries	142,909.59	161,618.00	-18,708.41	88.4%
67000 · Auto Expense	103.42	1,500.00	-1,396.58	6.9%
67025 · Fundraising Expense	190.00	0.00	190.00	100.0%
67030 · KCCP - Fundraising Expense	35.00	5,000.00	-4,965.00	0.7%
67025 · Fundraising Expense - Other				
Total 67025 · Fundraising Expense	225.00	5,000.00	-4,775.00	4.5%
67100 · Contract & Prof Services	1,235.85	2,000.00	-764.15	61.8%
67101 · Accounting Fees	29.95	1,500.00	-1,470.05	2.0%
67102 · Legal Fees	7,271.00	12,000.00	-4,729.00	60.6%
67100 · Contract & Prof Services - Other				
Total 67100 · Contract & Prof Services	8,536.80	15,500.00	-6,963.20	55.1%
67150 · Committee Expense	6,767.50	2,500.00	4,267.50	270.7%
67151 · Key Leader	0.00	500.00	-500.00	0.0%
67152 · Aktion Club	8,766.73	9,000.00	-233.27	97.3%
67153 · Key Club	5,053.01	8,000.00	-2,946.99	63.2%
67154 · Circle K	0.00	500.00	-500.00	0.0%
67156 · K-Kids	0.00	1,000.00	-1,000.00	0.0%
67157 · Builders Club	0.00	5,000.00	-5,000.00	0.0%
67158 · New Club Building/Formula	0.00	1,000.00	-1,000.00	0.0%
67159 · Youth Protection	285.79	500.00	-214.21	57.2%
67162 · Executive Committee	939.52	2,500.00	-1,560.48	37.6%
67150 · Committee Expense - Other				
Total 67150 · Committee Expense	21,802.55	30,500.00	-8,697.45	71.5%
67160 · Bank Fees	1,369.93	5,400.00	-4,030.07	25.4%
67200 · Insurance - Liability, D and O	1,041.00	4,200.00	-3,159.00	24.8%
67250 · Interest Expense	0.00	400.00	-400.00	0.0%
67300 · Leased Equipment	11,292.64	12,600.00	-1,307.36	89.6%
67400 · Maint of Off Equip & Systems	1,801.10	3,000.00	-1,198.90	60.0%
67450 · Building Lease Payment	25,025.00	30,390.00	-5,365.00	82.3%
67455 · Miscellaneous Expense	29.00	500.00	-471.00	5.8%
67500 · Office Supplies	1,592.14	1,500.00	92.14	106.1%
67600 · Officer Expenses				
67601 · Governor Expense	8,060.34	14,500.00	-6,439.66	55.6%
67602 · Governor Elect Expense	10,365.23	7,500.00	2,865.23	138.2%

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67603 · Immediate Past Gov. Expense	1,847.37	4,500.00	-2,652.63	41.1%
67604 · Treasurer Expense	5,000.00	6,000.00	-1,000.00	83.3%
67605 · Secretary Expense	3,834.26	6,000.00	-2,165.74	63.9%
Total 67600 · Officer Expenses	29,107.20	38,500.00	-9,392.80	73.6%
67607 · Ron Myers Scholarship Account	41.72			
67700 · Postage, Mailing Service	619.30	1,400.00	-780.70	44.2%
67800 · Printing and Copying				
67801 · Builder Magazine	16,792.56	10,000.00	6,792.56	167.9%
Total 67800 · Printing and Copying	16,792.56	10,000.00	6,792.56	167.9%
67910 · Taxes - Annual Fee	0.00	50.00	-50.00	0.0%
68000 · Telephone, Telecommunications	2,965.23	3,000.00	-34.77	98.8%
68050 · Internet (Website)	0.00	300.00	-300.00	0.0%
68100 · Travel				
68102 · Lt Governor	9,169.84	16,000.00	-6,830.16	57.3%
68103 · District Staff	249.17	2,000.00	-1,750.83	12.5%
Total 68100 · Travel	9,419.01	18,000.00	-8,580.99	52.3%
68200 · Web Technologies	365.25	800.00	-434.75	45.7%
68300 · CLE Training	0.00	4,000.00	-4,000.00	0.0%
68400 · Lt Governor Training	4,706.40	9,000.00	-4,293.60	52.3%
68500 · Winter Board	9,035.76	7,500.00	1,535.76	120.5%
70000 · Key Club - Expense				
70701 · Key Club - Operating Expense	104,703.99	93,423.00	11,280.99	112.1%
70702 · Key Club - DCON Expense	521,906.11	626,313.00	-104,406.89	83.3%
70703 · Key Club - ICON Expense	38,571.51			
70704 · Key Club - Donation Expense	2,187.74			
Total 70000 · Key Club - Expense	667,369.35	719,736.00	-52,366.65	92.7%
80000 · Circle K - Expense				
80801 · Circle K - Operating Expense	4,811.77	8,000.00	-3,188.23	60.1%
80802 · Circle K - Events Expense	18,530.40	29,776.00	-11,245.60	62.2%
Total 80000 · Circle K - Expense	23,342.17	37,776.00	-14,433.83	61.8%
90000 · DCON - Expense				
90030 · DCON - Banner Patcher/Awards	1,305.00			
90060 · DCON - Miscellaneous	384.36			
90070 · DCON - Pins/Souvenirs	489.00			
90080 · DCON - Postage	96.75			
90090 · DCON - Office Supplies	271.21			
90100 · DCON - Programs	49.99			
90110 · DCON - Refunds	164.13			
90140 · DCON - Speakers/Entertainment	753.20			
90270 · DCON - Online Registration	476.25			

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90000 · DCON - Expense - Other	77.45	87,505.00	-87,427.55	0.1%
Total 90000 · DCON - Expense	4,067.34	87,505.00	-83,437.66	4.6%
98500 · Realized Investment Gain/Loss	1,410.56			
98600 · Unrealized Investment Gain/Loss	3,874.15			
Total Expense	1,015,145.80	1,272,883.68	-257,737.88	79.8%
Net Ordinary Income	246,226.69	36,810.84	209,415.85	668.9%
Net Income	246,226.69	36,810.84	209,415.85	668.9%